PHILIP MORRIS U. S. A.

INTER-OFFICE CORRESPONDENCE

RICHMOND, VIRGINIA

W McKinney
dupo.
EJP
10-17-77

To: C. W. Kenyon

Date: October 17, 1977

From: K. D. Wood

Subject: Perforation Target for Marlboro K.S. Electrostatic Tipping

As the tar delivery on Marlboro K.S. test market "A" is running high it is necessary to increase the dilution from (9%-10%) up to (12%-13%), therefore will you please decrease your pressure drop target from 9"-10" to 5"-6" effective October 17, 1977.

When you have the first skid ready please ship to the warehouse, mark it accordingly, and advise us so we can monitor on the floor.

K.D. Wood

K. D. Wood

KDW:dyd

cc: J. S. Crichton
S. Kuziak
W. S. Hawkins
J. L. Smith
E. F. Pierce
R. D. Latshaw

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Source: https://www.industrydocuments.ucsf.edu/docs/ztwy0004